SANTAFESPRINGSBUSINESS

Official publication of the Santa Fe Springs Chamber of Commerce / www.sfschamber.com / Vol. 32, No. 1 / January 2019

CALENDAR

JANUARY 8 / Tuesday

LEADS GROUP 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS HR ROUNDTABLE

12:15-1:30 PM / Gus Velasco Neighborhood Center, 9255 Pioneer Blvd, Santa Fe Springs

JANUARY 9 / Wednesday

NONPROFIT FORUM 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS YOUTH EDUCATION COMMITTEE TOUR 8:30-9:30 AM

<u>JANUARY 10 / Thursday </u>

FUTURE BUSINESS LEADERS 9–10 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS CHAMBER BOARD OF DIRECTORS 12 NOON-1 PM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS SANTA FE SPRINGS CITY COUNCIL 6 PM / SFS City Council Chambers 11710 Telegraph Rd, Santa Fe Springs DESTINY SCHOLARSHIP / POWELL GRANT APPLICATIONS AVAILABLE Submission deadline: March 15, 2019

LEADS GROUP 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS

JANUARY 17 / Thursday

2019 ECONOMIC OUTLOOK 7:30-9:30 AM / Town Center Hall 11740 Telegraph Rd, Santa Fe Springs

NETWORKING @ NOON 11:30 AM-1 PM / S&P Restaurant & Sports Bar, 13225 Telegraph Rd, SFS

MENTOR CAREER DAY 11:30 AM-1 PM / Town Center Hall 11740 Telegraph Rd, Santa Fe Springs

JANUARY 21 / Monday

SANTA FE SPRINGS CHAMBER CLOSED in observance of Martin Luther King, Jr Day

<u>JANUARY 22 / Tuesday</u>

LEADS GROUP 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS

<u>JANUARY 23 / Wednesday</u>

AMBASSADOR COMMITTEE 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS

<u>JANUARY 24 / Thursday</u>

SANTA FE SPRINGS CITY COUNCIL 6 PM / SFS City Council Chambers 11710 Telegraph Rd, Santa Fe Springs

JANUARY 29 / Tuesday

LEADS GROUP 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS

JANUARY 30 / Wednesday

UNIFIRST CORPORATION RIBBON CUTTING 10:30-11:30 AM / 13123 Rosecrans Ave Santa Fe Springs

FEBRUARY 5 / Tuesday

LEADS GROUP 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS

FEBRUARY 6 / Wednesday

BUSINESS CARD EXCHANGE 7:30–9:30 AM / Santa Fe Springs City Library, 11700 Telegraph Rd, SFS

FEBRUARY 7 / Thursday

YOUTH EDUCATION COMMITTEE 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS

FEBRUARY 12 / Tuesday

LEADS GROUP 8:30-9:30 AM / SFS Chamber Office 12016 Telegraph Rd, #100, SFS

HR ROUNDTABLE

12:15-1:30 PM / Gus Velasco Neighborhood Center, 9255 Pioneer Blvd, Santa Fe Springs

2019 Economic Outlook Features Dr. Chris Thornberg, Beacon Economics

Dr. Chris Thornberg will be coming to Santa Fe Springs with a lively and informative outlook for California and Los Angeles County. Dr. Thornberg is a founding partner of Beacon Economics and is widely considered to be one of California's leading economists.

The event will be held from 7:30 to 9:30 a.m. on January 17, 2019, at Town Center Hall, 11740 East Telegraph Road, Santa Fe Springs.

An expert in economic forecasting, regional economics, labor markets, economic policy, and industry and real estate analysis, he was one of the earliest and most adamant predictors of the subprime mortgage market collapse and of the global economic recession that followed in 2008.

Active on many high profile advisory boards, and often quoted and



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interviewed for major national media outlets, it is a pleasure to welcome him to Santa Fe Springs.

The SFS Chamber member price to attend is \$85, non-member: \$110, table of eight: \$650. Register online at www.sfschamber.com or call the Santa Fe Springs Chamber office at (562) 944-1616, ext. 101. The event includes a breakfast program with a Q&A session.

Our sponsors:





2018: The Year in Review

The Santa Fe Springs Chamber of Commerce would like to take this opportunity to thank our members, sponsors, volunteers, donors, friends, businesses and city staff for making 2018 a highlight year.

We thought that we would dedicate most of our January edition to a visual look back on some of the amazing events that you made spectacular. It was a busy year and we couldn't have done it without you.

The SFS Chamber added 74 new members in 2018 and we're extremely grateful for each and every one of our members. We think this is the chamber that business will want to be a part of. As we grow, that means more opportunities for our members and the local businesses.

We are dedicated to providing meaningful benefits for our members and we hope that these photos will visually depict those benefits and opportunities. Our sincere hope is to see you in next year's photos. Please enjoy.



Your Santa Fe Springs Chamber of Commerce staff: Christy Lindsay, member services and special events; Sue Grana, special events and youth services; Kathie Fink, CEO; Maricela Castellanos, administrative specialist; Scott Radcliffe, marketing and sales director

2019 California and Federal **Employment Posters** Support the SFS Chamber **ORDER YOURS TODAY!**



Compliance Alert: 2019 all-in-one poster includes mandatory updates to the California Minimum Wage notice and the EDD Notice to Employees for January 1, 2019, plus recommended updates to the EFEH Discrimination and Harassment notice dated June 2018.

> To order, contact the Santa Fe Springs **Chamber of Commerce** at (562) 944-1616 mail@sfschamber.com www.sfschamber.com



In January, Dr. Chris Thornberg delivered a powerful economic forecast. The event is sponsored by chamber members Friendly Hills Bank and Geezers. This event sells out the Town Center Hall as Dr. Thornberg delights the attendees with bis outlook. Pictured: SFS City Councilman Bill Rounds, SFS Chamber President Sharon Wu, SFS City Councilman Jay Sarno, ???, Dr. Chris Thornberg, Friendly Hills Bank Executive Vice President/COO Liz Buckingham, Friendly Hills Bank President/CEO Jeff Ball, and SFS Chamber CEO Kathie Fink.

YEAR IN REVIEW CONTINUED ON PAGE 8

Sign up for our **Email Newsletter** Contact the Chamber: (562) 944-1616 or email mail@sfschamber.com

President's Message

By Patricia Kotze,

Diversified Risk Management, Inc.

Happy New Year to all! I hope this message reaches you after a restful and enjoyable holiday season. Now it is 2019 and time to rev those business engines into high gear and start off the New Year to a positive and prosperous start!

2019 is the year of the Earth Pig in Chinese zodiac and calendar, which translates to a year of good fortune and luck. 2019 is also noted as the year to make money and a great year to invest. The year of the pig is said to attract success in all spheres of life. But, as we all should know, even with the advancing technology that runs our lives, it is relationships that drive the best businesses and commerce in our world.

Technology will never replace the human customer services and in business we should always be thriving to do our best in this area. Marketing and advertising will continue to grow more personalized even online; and growing in popularity, is voice recognition, which is still faster than typing, and is a way to search by voice command to conduct business in a whole new way. In 2019 we will see increases in redesigning search engine optimization (SEO) and switching to talking and conversational type queries from our computers.

In the workplace, employers will be focusing on getting employees more engaged and focusing on their happiness as a way to increase productivity and overall good health. According to Scott Crabtree of Happy Brain Science, featured in US News & World Report, and many other publications, it is a happy and satisfied employee "who is more



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productive, and in fact, the key to success is to be happy with your current status, since happiness frees up critical space in the brain that's needed to achieve results..."

Over a 10-year period, employees spend about 90,000 hours at work, so let's make them positive and energetic. The business world is changing fast and ecommerce is becoming the new norm. Educating oneself and evolving in today's business climate is paramount, and a strategic business plan should be updated to ensure a healthier competition depending on your goals.

Definitely sign up for the Economic Forecast later this month on January 17, 2019 to hear firsthand the predictions from leading economist, Christopher Thornberg. Stay on top of the business trends in your neighborhood and get involved in "being in the know."

Success is first formed in our minds. Don Zimmer pro baseball player and coach said it best and it can apply to us all, "What you lack in talent can be made up with desire, hustle, and giving 110 percent all the time." Thanks again to all the Santa Fe Springs Chamber members, directors, committee chairs, volunteers and especially to the staff who made last year a success; let's do it again!

PIH Health Announces 2018-2019 Board

PIH Health Welcomes New Board Member Peter Greaney, M.D.

PIH Health, Inc. is pleased to announce its fiscal year (FY) 2018-2019 Board of Directors, which includes one new board member, Peter Greaney, M.D. The board officers are J. Richard Atwood will serve as chair, Edward Dunlap, vice chair; Paula Cowan, secretary; and Jeffrey Hamar, treasurer. The board of directors includes physicians and business and community leaders who meet each month to help guide PIH Health.

"Our board member's leadership and individual skillsets enhance PIH Health's efforts to provide high-quali-

ty care for patients in the communities we serve," said James R. West, PIH Health president and chief executive

New Board member Dr. Greaney brings unique talents and experience to the Board. He is executive chairman and chief medical officer at Work-Care, Inc., the national occupational health services company he founded in Orange County, California, in 1984. Prior to his recent transition to the executive chair role, he served as the company's president, chief executive officer, and medical director/chief medical officer.

Dr. Greaney is widely recognized as a visionary thought leader who applies his clinical training and experience as a successful medical practitioner and business owner to transform the national healthcare landscape. He prides himself on analyzing global trends to deliver practical, integrated health management and system solutions on the front lines.

Through his professional activities, Dr. Greaney aims to produce positive outcomes for employers, working populations, and communities. A native of Ireland, Dr. Greaney earned his medical degree at the University of Galway Medical School. He trained in occupational medicine at the University of California, Irvine. His accomplishments include board-certified in occupational medicine, licensed to practice medicine in nine states and Ireland, numerous board positions in the medical community for the past 37 years, fellow, American College of Occupational and Environmental Medicine (ACOEM). Examples of his thought-leadership activities include testimony before the California State Senate on workers' compensation, established first physician-owned practice licensed as a health care organization, former member Medical Review Officer Certification Council, past president Western Occupational and Environmental Medicine Association, former speaker of the ACOEM House of Delegates, established industry standards for scope of medical surveillance, annual and exit exams.

Dr. Greaney's responsibilities at WorkCare include physician training and supervision, consulting medical director to leading companies, public speaking and strategic business development.

The fiscal year 2018-19 PIH Health Board is composed of 12 directors: Alex Alvarez; J. Richard Atwood; Sanjiv Arora; Paula Cowan; Blayne Cutler, M.D., Ph.D.; Jane Dicus; Edward Dunlap; Peter Greaney, M.D.; Jeffrey Hamar; Patrick Monroe; Charlotte Weaver RN, Ph.D.; and Kenton Woods.

SANTA FE SPRINGS **CHAMBER OF COMMERCE**

12016 E. Telegraph Rd., Suite 100 Santa Fe Springs, CA 90670 (562) 944-1616 • www.sfschamber.com

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SFS CHAMBER WEBSITE **STATISTICS** NOVEMBER 2018

Hits: 11,296 Event hits: 3,183 **Directory hits: 4,073**

Top five categories searched:

Banquet facilities

Third party logistics

Moving: commercial relocation

Moving and storage Freight forwarding

Top five members searched:

Veritas Training Academy

Jon Donaire Desserts Royal Imex, Inc.

Vans Inc.

Santa Fe Springs Women's Club

Member-to-member discount hits: 29

Job hits: 382

City of Santa Fe Springs Swears in **New Council and Appoints New Mayor**

A brief swearing in ceremony and reorganization of the Council took place during the City Council meeting on December 13. Newly-elected Councilmembers Juanita Trujillo, Annette Rodriguez, and John Mora were sworn in to four year terms of office, expiring November of 2022.

Juanita Trujillo is serving her third term on the City Council since first being elected in 2009. Prior to her election to the City Council. Juanita was actively involved in the community where she served on the Parks and Recreation Committee, Safe Neighborhood Team, Community Planning Committee, Sister City, Community Playhouse, and the City's Christmas Float Program.

Since 2008, Juanita has been a member of Santa Fe High School's Sports Club. As a member of the City Council she has served as Council Liaison to Gateway Cities Council of Governments, Independent Cities of Los Angeles, League of California Cities, SEEACA, and the Southern California Association of Governments, among others.

Annette Rodriguez has been involved in many community organizations as well as serving on a variety of committees. She has served on the Safe Neighborhood Team, Family and Human Services Committee, and was selected as President of the Santa Fe Springs Women's Club. She is also an Executive Board Member for the Los Angeles Centers for Alcohol and Drug Abuse.

In 2002, Councilmember Rodriguez was awarded Citizen of the Year by the

Adult Softball

Registration: Registration is taking place now through Friday, February 8, 2019 and can be done at Town Center Hall or online at www.santafesprings. org/sports.

League Begins: Begins the week of February 25, 2019 and runs through May.

Days and Times:

- Tuesday Men's Open Bat League
- Tuesday Men's Supplied Bat League
- Wednesday Men's Open Bat League • Friday Co-Ed Open Bat League*

Location: Los Nietos Park, 11143 Charlesworth Road (Men's Leagues and Upper Division Co-ed) and Little Lake Park, 10900 Pioneer Boulevard (Lower Division Co-ed).

Fees: \$530 per team. \$330 deposit due at registration with remaining balance due by Game 3.

Our most popular leagues return for another season. Play on our newly renovated fields with excellent lighting, scoreboards, and scorekeepers. League fees include umpires, scorekeeping, SCMAF registration & player protection, and more!

For more information, call the Activity Center at (562) 948-1986. REGISTER EARLY: Leagues fill quickly! *Open bat leagues permit ASAapproved bats that do not contain titanium and are not triple-walled.

Santa Fe Springs Chamber of Commerce. Annette has a college education in Business with an emphasis in Human Resources and Management.

Councilmember Mora is a lifelong resident of Santa Fe Springs. Prior to being elected to the City Council, he served as a Planning Commissioner. John is a former City employee, where he worked in aquatics, transportation and the City's Christmas Float Program.

Councilmember Mora also participated in a variety of community volunteer programs, which include Santa Fe High School's Mentor Program, Booster Clubs for Santa Fe High School's band, water polo and cross country teams, and the Little Lake City School District Wellness Committee. Councilmember Mora has a chiropractic business that has operated in the City for over 20 years.

After the conclusion of the swearing in ceremony, the City Council elected Juanita Trujillo as Mayor, and Bill Rounds as Mayor Pro Tem. Juanita Truillo recently concluded serving her second term as Mayor Pro Tem and this will be her second term serving as Mayor on the Santa Fe Springs City Council.

Bill Rounds has served on the City Council since being elected in November 2007 and will be serving his third term as Mayor Pro Tem. Bill was born in Concord, Massachusetts and moved to Santa Fe Springs with his parents in 1951. He attended local schools, graduated from Santa Fe High School, and has been a resident of the City ever since.

Prior to his election to the City Council, Bill served as a Planning Commissioner for nine years. He was an active member of the Parks and Recreation, Santa Float, Rose Parade Float, Safe Neighborhood Team and 60th Anniversary Celebration Committees as well as a former Coach and Board member for the Metropolitan Little League.

During his tenure as Councilmember, Bill has served as liaison to the Parks & Recreation Committee. Christmas Home Decorating Contest. Safe Neighborhood Team, as well as the Budget Review City Council Subcommittee, among other appointments

Juanita Truiillo and Bill Rounds will serve as Mayor and Mayor Pro Tem respectively through the end of the calendar year.

Get Moving!

Heritage Park Walking Club **Tuesdays and Thursdays** at 9:00 a.m.

Get yourself going with our walking club! We meet at the south entrance to Heritage Park every Tuesday and Thursday morning for a walk of approximately 45 minutes. This is a great way to get some exercise, meet your neighbors and appreciate the artwork in Santa Fe Springs.

SANTA FE SPRINGS BUSINESS

Official publication of the Santa Fe Springs Chamber of Commerce 12016 East Telegraph Road, Suite 100, Santa Fe Springs, CA 90670 (562) 944-1616 / www.sfschamber.com

SFS Business is mailed to Santa Fe Springs businesses, chamber members, and residents in the months of February, April, June, August, October and December. Total circulation is 9,500.







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Azar Event Center owner Ebie Gbaneian and staff Rita De Benedictis, Fabiola Noguez, Silvia Vasquez, Monique Delgado and Ruben Enriquez



Cynthia Nickell, Rio Hondo Foundation; Jerry Warner, The Promo Guy; Lupe Montez, Farmers Insurance; Chloe Sena, DoubleTree by Hilton Los Angeles Norwalk; Jennifer Pedroza, DoubleTree by Hilton Los Angeles Norwalk; Michael Aguilar, Stroke Awareness Advocate



BUSINESS CARD EXCHANGE Hosted by



11700 Telegraph Rd., Santa Fe Springs Wednesday, February 6, 2019 7:30 a.m. — 9:30 a.m.

Members \$15 / Prospective Members \$25
Price Includes Breakfast

Serious Networking

Meet the City Management
Presentation on New Businesses Coming into SFS

Raffle Prizes

Register online at www.sfschamber.com

Prospective Members are welcome to attend

the maximum of 2 Business Card Exchanges
Santa Fe Springs Chamber of Commerce & Industrial League, Inc.
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Phone (562) 944-1616 * grana@sfschamber.com

The Santa Fe Springs Chamber of Commerce and Azar Event Center Presented a Jolly Good Time at the December Business Card Exchange

This was the first event at the brand new Azar Event Center and the facility looked absolutely amazing. Owner Ebie was glowing with pride at the turnout for the event and the many compliments they were receiving from the attendees. The food was fabulous and that's the perfect way to please a crowd.

It was one of our liveliest events of the year and a very fitting way to bring the 2018 season of BCX's to a close. With many of the attendees getting into the spirit of the event by donning a Christmas sweater or attire, it made for a very festive event. The lively group was really abuzz. There were a record number of attendees, including several first-time visitors.

The Azar Event Center is the fulfillment of a dream for Ebie and the road was not without its share of challenges, but the transformation from what was once an eyesore on Slauson Avenue to the beautifully elegant facility of today is spectacular. With state-of-the-art sound system and visual technology and spacious and elegant restrooms, Rita and her team have thought of everything. Surely this won't be the last SFS Chamber event at this facility.



David Williamson, Certified Phone Solutions; Michael Aguilar, Advocate for Stroke Awareness; Greg Gunter, Greg's Auto Body; Micki Charley, The Whole Child; and our Ugly Sweater Contest Winner, Ross Gile, DigiCal





Join us in a Ribbon Cutting Ceremony as we welcome our New Chamber member UniFirst Corporation



Date: Wednesday, January 30, 2019
Time: 10:00 a.m. — 11:30 a.m.
Location: 13123 Rosecrans Ave.
Santa Fe Springs, CA 90670

Ribbon Cutting at 10:30 a.m.

Meet Staff, take a tour, and enjoy light refreshments while visiting with friends and making new business connections!



Chamber members enjoying tamales and margaritas.

Holiday Cheer at the Chamber

Tis the season to be jolly, and that's exactly what the Santa Fe Springs Chamber of Commerce set out to do on Wednesday, December 12, as we hosted the annual Tamales & Margarita's mixer at the chamber office.

This fun and festive event is the chamber's way of saying thank you for another fantastic year. The chamber elves had the office looking good for this holiday classic event. The highlight was the tamales, but the margaritas weren't bad either. Elf Maricela spiced things up a bit with her Tajin seasoning for the rim of the glasses. Special thanks to PDQ Rentals for donating the margarita machine.

Chamber members enjoyed the opportunity as the event was extremely well attended and everyone appeared to have a good time. We even managed to squeeze in a little networking so everyone had the chance to get to know one another.

The fact that a few chamber members donned their holiday garb was a bonus for the event. The SFS Chamber thanks the attendees and gives a special thanks to Global IT, Embassy Suites Downey and Pacific Palm Resort for their raffle prize donations.



Networking @ Noon

S & P

Restaurant & Sports Bar 13225 Telegraph Rd., SFS Thursday, January 17, 2019 11:30 a.m. to 1:00 p.m.

Pre-registration for Members: \$12
Pre-registration for Guests: \$17
All the Day of the Event: \$17
(Includes Lunch Buffet, Beverage Tax and Tip)

Introductions, Business To Business Networking, and a Delicious Lunch!

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JOIN THE SANTA FE SPRINGS CHAMBER OF COMMERCE! Call Scott Radcliffe, 562-944-1616, or email radcliffe@sfschamber.com



Human Resources Roundtable ADA and FEHA Disability Accommodations

Presented by Paul Fleck
Atkinson, Andelson, Loya, Ruud & Romo
Tuesday, January 8 • 12:15 to 1:30 pm
Gus Velasco Neighborhood Center
9255 Pioneer Boulevard, Santa Fe Springs



Special thanks to California Mango for sponsoring lunch at this **free**, monthly, members-only roundtable meeting.

Register online at sfschamber.com or call (562) 944-1616.

Order Your 2019 Posters Today! 2019 California and Federal Employment Poster

You must post a compliant Employment Poster in a conspicuous place in the workplace where all employees and applicants can see it. The poster also must include information about your workers' compensation benefits, payday schedule and emergency contacts. You may need to order several to ensure that your business, branches and satellite offices are displaying the poster according to the law. Failure to comply can result in severe penalties and fines by the state of California. If any of your company's workers are Spanish-speaking, you will need to order the Spanish version.

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	Spanish	\$ 40.50			
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	Spanish	\$ 68.50			

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	Spanish	\$ 38.50			
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Welcome, New Members!

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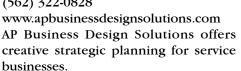




why we reimagined the entire process, from a no-headaches digital application to explaining what you can afford — before you even look at a house. Alicia specializes in bringing you the best homes for sale and real estate listings. By creating a personalized experience, I want to earn your trust, not just for this purchase but for your next one and the next one. At United Real Estate we work tirelessly to provide our Clients, Agents and Brokers with the best possible experience. Thanks to our Corporate Partners, we are able to make that mission a reality. Our Partners aren't just anyone, they are Companies committed to spreading the innovation in the Real Estate Industry. The United Real Estate unique model allows our Agents to focus on you.

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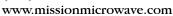


Have you heard professionals say, "it's all about relationships"? Well it is! Do you relate with many, that after networking in many ways and getting contacts, you are so busy that those business cards are just stacked on a corner of your desk because there is not enough time to connect with them? AP Business Design Solutions helps you build and nurture relationships through customer's relationship management systems, CRM. On top of that, we design creative strategic methods for the contact to feel like you are always connecting with them and have an interest in building a relationship by providing meaningful information they want to learn about. In other words, we make sure you get branded and we get your contact to connect with you. Through automation, we save you time and create you a virtual assistant that will organize, follow up, generate your to do list, process sales, set reminders, assist with internal management control and provide you valuable information related to employee sales performance, business profitability, sales forecast and return on investment ratios that will help you in the decision-making process of your business. Do you feel like you don't have contacts and don't know how to get these meaningful relationships? Or you're not even prepared to get these relationships because your business needs a lot of work to get those larger contracts? Through creative planning and a network of professional influencers, we can get your business foundation solid, identify your targeted market, establish systematic processes, prepare your marketing execution plan and prepare you a scheduled growth goal plot to get you ready for those larger contract opportunities. Let's schedule a meeting and see what challenges we can solve for you!

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Eric Escobar, CEO/Owner (562) 445-9648



www.campxcel.com

There was always a huge gap in the fitness industry. Personal training was only for the selected few simply because it was just too expensive! Besides from the high-end personal training package you were stuck in a big box gym where no one cares about you or your outcome. Camp Xcel is designed to get you results in the quickest time possible. Camp Xcel is an indoor group personal training studios where you will be in and out within an hour. Like most of our clients, you are busy! So even if you wanted to spend 2-3 hours at the gym, you just don't have the time. Every Training session is led by an experienced Camp Xcel Coach, who can modify the training session to your specific needs and fitness level. Regardless of your fitness level we strive to get you where you want to go. The systems we use cuts the extra BS that is out there and delivers an outcome.

Remember, Buy from **Chamber Members!**

The following companies recently renewed their memberships. We salute these businesses and thank them for their continuing support. Members listed in boldface type donated to the Youth Enrichment Fund.

<u>Member</u>	<u>Years</u>
Certified Fire Extinguisher Service, Inc.	40
Bank of Southern California	37
Phibro-Tech, Inc.	35
Mitchell Personnel Services	34
Sika Corporation	33
Adecco Employment Service	29
Zenith Screw Products, Inc.	28
Dimetri Gardikas Produce Co., Inc.	25
Turnkey Industrial Pipe & Supply, Inc.	24
Appliance Masters of Southern California, Inc.	22
Dal Rae Restaurant	20
The Print Shop	17
Jess Diaz Trucking, Inc.	16
AuditOne, LLC	10
Oscar's Electric, Inc.	9
Enos Chiropractic Clinic	7
Brothers Building Solutions	4
Los Angeles County Office of Education - GAIN Div.	4
Muller King & Company PC	2
Steven Label Corp.	2
Whittier Police Officers Association	2
Crowne Plaza Commerce Casino	1
GB Pictures / IG1 Communications	1
Kloeckner Metals	1

A Note from the Santa Fe Springs Women's Club

The Santa Fe Springs Women's Club is proud to be a Santa Fe Springs Chamber member for 40 years! The Santa Fe Springs Chamber of Commerce has assisted the club to continue to stay updated and connected with the community. If you are interested in joining the Santa Fe Springs Women's Club, please email or call for more information.

(562) 677-4080 / arodz123@yahoo.com





Students in the mentor program were very proud of their donation.

Students Experience the Joy of Giving

In the spirit of giving, participants in the SFS Chamber's Mentor Program celebrated at their holiday luncheon by collecting toys, wrapping them, and donating them to The Whole Child. Students and mentors filled baskets with toys that they purchased and donated for the project.

Each year the mentor program provides gift baskets for a different non-profit in the community. This year, the baskets were made for clients of The Whole Child. The Whole Child's mission is to give children of all ages the skills, support and security they need to build emotionally healthy lives and become caring, responsible adults.

To help students understand the benefit of and the need for giving, Micki Charley, The Whole Child's community engagement manager, spoke to the group about the impact they have on their clients and the difference that these gifts will make in their lives.



Business Academy Director Dave Miller, YEF board members Joanne Klemm, Sharon Wu, Fred Latham and chamber staff member Sue Grana present the gifts to Micki Charley of The Whole Child.



Carolyn Sagara, Target Specialty Products, and her mentee wrap gifts together.



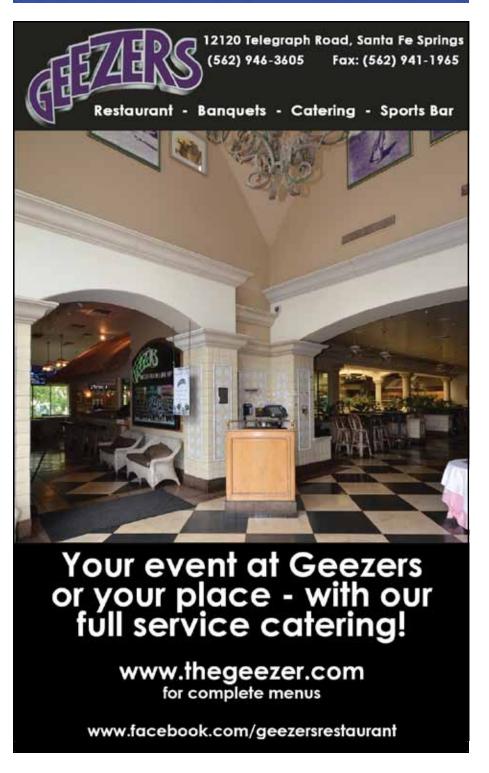
Gannon Sadzeck, plant manager of Olin, shares the experience of giving with his mentee.

Santa Fe Springs Crime Statistics Part I Crimes Monthly Comparison

	November	2018	2017	
Crimes reported	2018	totals	totals	difference
Total	66	1,010	968	- 5%
Homicide	0	1	0	+ 100 %
Rape	0	6	5	+ 20 %
Robbery	3	36	43	- 16 %
Aggravated Assault	4	53	55	- 4%
Burglary	10	157	171	- 8%
Commercial/Retail	9	134	130	+ 3%
Residential	1	23	41	- 44 %
Vehicle	11	122	133	- 8%
All Thefts	34	604	630	- 4%
Vehicle	9	180	87	+ 100 %
Shoplifting	5	91	186	- 51 %
Auto Theft	15	147	156	- 6%
Arson	0	7	6	+ 17 %









Santa Fe Springs Chamber members were well represented at the January Multi-Chamber Breakfast Networking Mixer. The chamber enjoys providing our members opportunities to meet contacts from other chambers.



We had a fabulous turnout for the January Networking at Noon which was set amongst the gigantic TV's at S&P Restaurant and Sports Bar. It was an excellent way to kick off the new year of networking lunches.

Beverly
Hospital
President
and CEO
Alice Cheng
of chamber
member
Beverly
Hospital broke
ground on
an addition
to their
emergency
room.





Did you know the City of Santa Fe Springs works hard to be prepared in case of an emergency-type occurrence? The Business Emergency Preparedness Network is composed of local business leaders, city staff and police services to plan, coordinate and train for the unexpected. The SFS Chamber supports, promotes and bosts these meetings.



PIH generously sponsored the mentor breakfast in March, which was well attended. Business leaders from the community pair up with one or two students and meet monthly throughout the school year to provide words of encouragement and offer advice.



The UTC Aerospace ribbon cutting in March brought out the UTC corporate visitors, SFS city officials, representatives from the local elected officials offices, SFS Chamber board members and ambassadors. The ceremony commemorated the completion of their water reclamation project.



The 53rd Annual first place winners: Tangram Interiors: Paul Bawol, Roy Andries, Francis Alviso, and Pete Galvan



It was a beautiful day for golf on the spectacular Hacienda Golf Course and we want to especially thank our wonderful sponsors, volunteers and golfers.



Throughout the year there were several ribbon cuttings, but few were as delicious as the Menchies Frozen Yogurt ribbon cutting in April, which even drew SFS Mayor Jay Sarno and SFS Councilman Bill Rounds to the tasty event. Owner Michael Gallagher has been very active in the chamber since joining.

During the Six-Chamber CAPC Kaleidoscope Silent Auction and Mixer in May, other chambers were green with envy of your SFS Chamber's glasses. Pictured: SFS Chamber Director of Marketing and Sales Scott Radcliffe; Michael Aguilar, owner, Stroke Awareness Advocate; Steve Kunert, Tangram Interiors; Wendy Meador, business intelligence manager, Tangram Interiors; and Christy Lindsay, event coordinator, SFS Chamber. Long-time SFS Chamber member CAPC appreciated the SFS Chamber's large turnout of members.



By mid-year, the SFS Chamber's growth strategy was really starting to show results with several new members. In both August and October, the chamber added 12 new members.



This year's Destiny Dinner was held at the beautiful Strawberry Farms Golf Course which fit perfectly with the Diamonds, Denim and Destiny theme. It was a grand affair and featured a silent auction.

Volunteers from the chamber speak to high school students encouraging them to make good CHOICES! Theresa Oliver of ARCpoint Labs of Santa Fe Springs presenting the CHOICES program.





The YEF Scholarship recipients Jennisa Casillas, Sarah Garcia, Frank Ramirez and Emily Rodriguez let out a little exuberance about their awards.



Destiny Dinner attendees showing off "their moves" with a little line dancing to cap off a beautiful evening.



July saw the annual installation ceremony. Mayor Jay Sarno swears in the new SFS Chamber Board of Directors.



Mayor Jay Sarno presided over the swearing in the new Youth Enrichment Fund Board.



New Chamber
Board President
Patty Kotze of
Diversified Risk
Management
poses with
Santa Fe Springs
City Mayor Jay
Sarno during
the swearing in
ceremony in July.



Also bonored at the Annual Installation Ceremony were Volunteer of the Year, Trese Childs of the DoubleTree by Hilton Whittier Los Angeles and President Award winner Ross Gile of DigiCal.

Once again, the Santa Fe Springs Chamber of Commerce thanks all of members, volunteers, ambassadors and board members for their active participation in helping the chamber be an engaged member of the local community. It was a fantastic year filled with wonderful memories, events and opportunities. Together we're stronger and tomorrow we'll be better.



Throughout the year our HR Roundtable sessions were very well attended and covered some very serious topics. Chairperson Paul Fleck of Atkinson, Andelson, Loya, Ruud & Romo facilitates this informative monthly meeting. The HR Roundtable is one of many membership benefits that really has tremendous value for your business.



The annual Relay for Life baked potato fundraiser is always a fun event held at Fire Station #1 in August with the firemen cooking up their secret recipe. Committee chairs Brent Hayward, Wendy Meador and Tammy Murray did a spectacular job.



Also in August, chamber members braved the beat for an evening mixer with the Cerritos Chamber at The Grove in Cerritos. The food and fun were spectacular. Pictured: Sara Gertler, The Whole Child; Jaime Munoz, JobSource; Micki Charley, The Whole Child; Nancy Galarza, American Eagle Escrow.







Each year in August the SFS board of directors conducts an annual workshop in conjunction with SFS city leadership and the chamber staff to plan for the upcoming year of budgeting and activities.



CEO Kathie Fink was recognized by the SFS board of directors during the September meeting for her 20 years of dedicated service.

At the 2018
Business Expo,
Members embraced the theme of Racing to Success.





The Expo was a tremendous success, offering 32 more exhibitors than last year.



Members, exhibitors and visitors enjoyed the Expo.



In September, the chamber and new member LDS Systems bosted an unprecedented event in the SFS Chamber parking lot as Lenovo stationed a 40-foot semi-trailer with their latest computing and technical devices. With almost 200 visiting that day; the chamber, LDS and Lenovo viewed the event a tremendous success.



In October, Kathy Buckley provided a very inspirational talk during the Women In Business Brunch event. Pictured: SFS Chamber CEO Kathie Fink, SFS Chamber President Patty Kotze, Kathy Buckley, and Whittier Chamber CEO Carol Robinson.

community together.



The annual Citizen of the Year ceremony is one of the many opportunities that the city and chamber provide to acknowledge the tremendous contributions these individuals make to improve life in our city. This year's business recipient was Andrew Enos of Enos Chiropractic. Pictured: SFS Chamber President Patty Kotze of Diversified Risk Management, Andy Enos, Dennis Turner of PDQ Rentals, and Tammy Murray, Complete Landscape Care.





The SFS Holiday Luncheon featured three teams for the Reindeer Games. Pictured here, team The Ho Ho Hoe's preparing for the holiday luncheon competitions.



Team Mistletoe Misfits looking like they're ready for the games to begin at the annual holiday luncheon for the SFS Chamber and YEF boards and committee chairs.



The Annual Relay for Life is truly an inspiring event that brings the



Team The Three Wise Men and their Vixens at the annual board holiday lunch.



In November, the chamber participated in the Red Ribbon Parade. We passed out red Live Drug Free bracelets to bundreds of young children.



The December Business Card Exchange, bosted by the Azar Event Center, was a very festive occasion and included our annual ugly sweater competition. Jessica Magdosku, Friendly Hills Bank, and Sade Villa, Employers Choice Online, bam it up for a little extra applause as other contestants cheer them on.



New Day, New Time, New Format!

The Non-Profit Forum is designed to discuss ideas, provide strategies, and tackle challenges which non-profits face.

This Forum will include speakers, collaboration and education.

Wednesday, January 9, 2019 8:30am – 9:30am



SFS Chamber Office 12016 Telegraph Rd, Suite 100 Santa Fe Springs

Save the Date – Mark your Calendar! Monthly on the 2nd Wednesday

The world of nonprofits is swiftly changing. Today's successful nonprofit leaders understand that collaborating with each other is crucial to finding new opportunities that will lead to great impact.

Santa Fe Springs Chamber of Commerce

12016 Telegraph Rd, Suite 100, SFS • 562-944-1616 • grana@sfschamber.com.

Colette's Catering & **Events Opens New Venue**

Fullerton's own Colette's Catering & Events recently celebrated the launch of its newest exclusive event venue, The Ebell of Santa Ana. The launch party mixer was held November 7 when the doors were opened to local businessepeople, corporate event planners, chamber members, event planning vendors, clients, and friends.

The celebration kicked off with an official ribbon cutting attended by several local chambers, including the Santa Fe Springs Chamber. The Ebell Society and its members were also present to celebrate the history of the beautiful clubhouse and historic property joining the event venue business alongside Colette's Catering & Events.

Colette's Catering & Events hosted and catered the party, complete with tray-passed hors d'oeuvres, delicious small plates, festive bars, desserts, and specialty coffee presented throughout the venue. Guests were encouraged to walk around, dine and sip, and enjoy the multiple event spaces the Ebell offers. The launch party also included party layouts courtesy of multiple event vendors.

Come see the property for yourself! Colette's is always hosting personal tours of the space and looks forward to hosting your next event at the Ebell of Santa Ana.

Avoiding Crime in the New Year

By Captain Michael Davis, Whittier Police Department

During 2018, crime was steady, but overall showed a small decline in Santa Fe Springs. Make no mistake about it; just as criminals continue working hard to take away your money and valued possessions; the Whittier Police Department is working just as hard to prevent you, your customers and your family from becoming victims of their criminal acts. Vigilance coupled with taking simple steps throughout your day will help reduce your chances of being targeted by criminal activity.

The most prominent criminal activity in our community in 2018 continues to be vehicle burglaries and thefts from vehicles. A high percentage of reported car burglaries and thefts from vehicles involved the loss of valuable items that are left in plain view by owners while away from their vehicles. Items such as purses, laptops, cell phones, designer sunglasses, GPS units, backpacks, and packages were left on seats, floorboards, or on the dash and change left in plain sight. In

some of the cases, criminals broke the window or punched the door locks and stole the items. In most cases, owners left car doors unlocked, which made it very easy for criminals to obtain their loot. You can reduce your chances of becoming a victim by **NEVER** leaving any items in plain view while away from your vehicle. This includes phone chargers, spare change and miscellaneous paperwork that may invite a criminal to enter your vehicle in search of more items.

As a continued reminder, fraud, identity theft and unauthorized computer access remains an easy target for criminals and impacts victims for a long time after the crime is detected. Make sure to change your passwords frequently, using letters, numbers, and symbols when composing your passwords. Also, shred all bills and mail with your personal information and make sure to **SECURE** YOUR HOME OR BUSINESS WIRELESS INTERNET CONNECTION AND NETWORK. An unsecured wireless connection will open the door for criminals to access your system for the purpose of theft and fraudulent activity.

Most importantly, never think twice before calling the police when you see or hear something suspicious. As I speak with people in the community I continue to hear "I didn't want to bother you guys," or "I know you have bigger things to deal with." In our view, small things lead to big things and suspicions many times lead to the capture of criminals - so please, call us anytime!

If you would like additional crime prevention information, please visit https://www.cityofwhittier. org/government/police/crime-prevention.

Michael Davis is a captain with the Whittier Police Department and oversees the department's investigations division and Santa Fe Springs Policing Team. He can be reached at (562) 567-9265 or via email at mdavis@cityofwbittier.org.

Join the SFS Chamber!

Contact Scott Radcliffe, 562-944-1616, or email radcliffe@sfschamber.com Come Join Our Family

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718 East Road

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Santa Fe Springs Chamber of Commerce 54th Annual Golf Classic

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One - Foursome, Commemorative Gift, Name on Website & Brochure, VIP Check-In, Program Recognition, Reserved Seating at Awards Dinner, Name on All Advertising, Name on Sponsor Banner & Tee Sign, Four Arm Lengths of Raffle Tickets, Exclusive Recognition at a Hole.

Bronze Sponsor- \$1,500 One - Foursome, Name on Website & Brochure, VIP Check-In, Program Recognition, Name on Selected Advertising.

Additional Sponsorships

Golf Cart Sponsor- Call Chamber Office Name and/or Logo on all Golf Carts

Golf Ball Sponsor- Call Chamber Office Name and/or logo on golf balls provided in goodie bags

Golf Foursome- \$1,000 Individual Golfer- \$250

Hole-In-One Sponsorship \$600

Kindle Fire Challenge \$250

Putting Contest \$350 I advertising including contest signage, puttigans, and

Closest to the Pin Contest \$250

Longest Drive Contest \$250

Straightest Drive Contest \$250

Includes exclusive recognition at the hole. Display table & chairs at the hole. Dinner for 2 at the banquet.

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To Become a Sponsor

Or for more information contact the chamber office (562) 944-1616